



2021

A Year of Opportunities



"With the pandemic, I could not start the leadership program as planned. But when we had our first face-to-face training, God spoke powerfully! Our students are excited about being leaders who bear eternal fruit."
 —Program Director, Brazil



Front cover: In North India, local disciple-makers visited Nanhe to pray for his daughter who had been sick for five years. God healed her instantly and the family committed their lives to Christ. Nanhe is a farmer but also a bold disciple, pastoring the growing church in their least-reached community.



Celebrating God's Good Work

Dear Friend and Partner,



What a year it's been—full of surprises, adjustments, and innovative approaches to this mission we have poured our lives into for the last 25 years. God has honored our efforts in amazing ways. But we couldn't have done it without the support of faithful partners like you! By God's grace, we made more progress toward healthy multiplication this last year than in any year since Global Disciples began in 1996. You'll see these key advancements highlighted in this impact report, but let me introduce aspects of growth in 2020 that I'm most excited about.

Multiplication is at the heart of our Global Disciples strategy. We enable clusters of churches in Africa, Asia, and Latin America to **equip their workers to go and make disciples** among least-reached people, often in hard places. Equipping their near-culture trainers is how we do it.

In Global's early days, a few of us from North America traveled to train the trainers/program directors. Then we began certifying staff Facilitators, working from their homelands, as Trainers of the Trainers. By year end 2020, **all 92 Facilitators were Certified Trainers** of Trainers—most in all three phases of training—and poised to multiply near-culture workers.

Near-culture workers are central to Global's strategy. We believe that disciple-makers and church planters will be most effective in cultures similar to their own. So, everything we do is focused on making it possible for churches to **go to least-reached people groups**.

Even as COVID limited travel beyond our nations or regions, many disciple-makers equipped by the Global Disciples approach continued to be active in making disciples, caring for needs, and planting churches.

Where there was suffering, we responded compassionately.

Local Sustainability is vital for healthy multiplication of disciples and new fellowships of believers. We praise God that 84% of the training programs we helped launch in the last 25 years are active, locally sustained after three years, and still multiplying disciple-makers and church planters. **As of June 30, 2021, there were 2,027 active training programs.**

Even during a global pandemic, we saw **64,214 people come to faith** in Jesus and **2,232 new churches planted** last year. This means that **every week**, our team celebrated an average of **43 new churches** in which **1,235 new believers** now worship. Most are among least-reached people. We are so grateful to the Lord and humbled to be entrusted with this approach—for such a time as this.

I pray that this impact report will encourage you and spur you on to deeper joy, fulfillment, and engagement in the mission Jesus entrusted to us. Thank you.

'til the Whole World Knows,

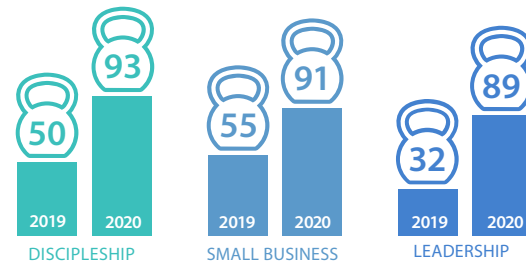
Galen Burkholder
 President/CEO

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Ready to Multiply

When the world pushed pause, we took the opportunity to invest in our greatest asset—our people.



Global Facilitators doubled capacity to equip program directors



Phases of multiplication

You could say we downshifted—changing gears for the power to support the multiplication momentum that’s accelerated in recent years.

It took **21 years to reach 1,000 active training programs**—but only **four years to reach 2,000!** That’s a challenging pace to keep up!

In 2020, with “normal” activity suspended, we focused on building strategy and structure that scales for future multiplication. We began with our people.

We **doubled the capacity to equip** new program directors, **breaking dependence** on a few regional or North American trainers. With virtual training, we certified our Facilitators and Regional Coordinators as trainers of trainers for discipleship-mission, leadership, and small business development. These certified trainers are now ready for 100 Directors Trainings planned for 2021-2022!

We launched a new training opportunity to **equip worship leaders** to help emerging churches. And our **first NationsWorship event**—a virtual celebration featuring expressions of worship from around the world—provided the jumpstart.

We continue to nurture our prayer focus—**605 intercessory teams** now pray for Global-related trainings, outreach, staff, and the churches we serve in their region. And we equip regional

prayer leaders to develop intercessors to cover the multiplication we see.

As an innovative, multinational organization, we leveraged our long experience with virtual meetings and training. We expanded **opportunities to pray and worship together** on the First Friday of each month. We shared more virtual staff events with our Asia and Africa teams, creating a greater sense of community and **deepening connections** across our global-based team. And this **increased ownership of the Global vision** which strengthens future growth.

Global Disciples **trains leaders living near least-reached communities** to multiply disciples. Even with 2020’s limitations, God gave surprising fruit!

Thanks to God’s grace, a dedicated team, and generous partners like you, **13,052 disciple-makers** were sent out, planting **2,232 new churches**, and leading **64,214 new believers** to faith in Jesus Christ. For this, we give God praise!



Monthly First Friday Day of Prayer and Fasting



24/7/365 Prayer Chain 90% Covered

NationsWorship

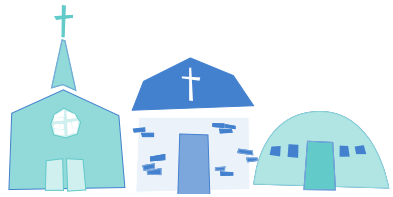
NationsWorship was our first virtual worship celebration, featuring musicians and singers from many nations expressing their love and praise to God. **Over 2,150 people participated in the November 2020 live online event.** About 2,650 viewed it over the following week. A second event is scheduled for November 19, 2021.

“The training participants are praying and talking about the nations we want to see in the Kingdom like the countries of North Africa. We are full of confidence that the Lord will give us these countries.”

—Training Director, Niger

Equipping People to Reach *Their* Nations

A third of our world has not yet heard the good news of Jesus.



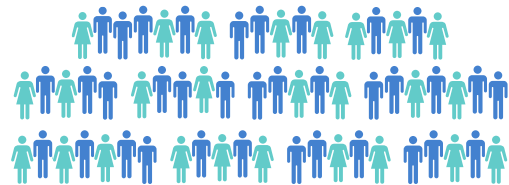
But we live in a time where many of those are within reach of a local church



Through our simple and effective strategy of training and coaching



Believers share the Gospel in their own nations and cultures



To multiply disciples and locally sustainable fellowships

As Global Disciples, we believe **every person** should have an opportunity to hear and respond to the Gospel of Jesus Christ.

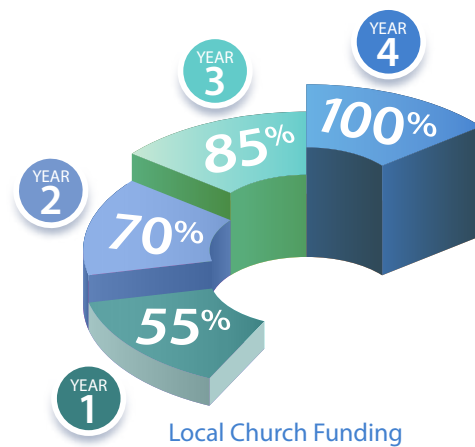
So we partner with local churches and equip them with practical training they support through their own resources. Three phases of training work together to activate and support the multiplication of disciples and new churches.

Discipleship-mission training equips a disciple to go and make disciples and plant a church.

Small business training provides the church planter with a means of support, and to have a presence or gain access to a community unreached with the Gospel.

Leadership training ensures the efforts of the church planter so a new fellowship grows and matures spiritually under Christ-like leaders and mentors.

Global Disciples is also **integrating prayer and worship coaching with our training model**, to develop intercessory teams and worship leaders for programs, outreach, and new fellowships.



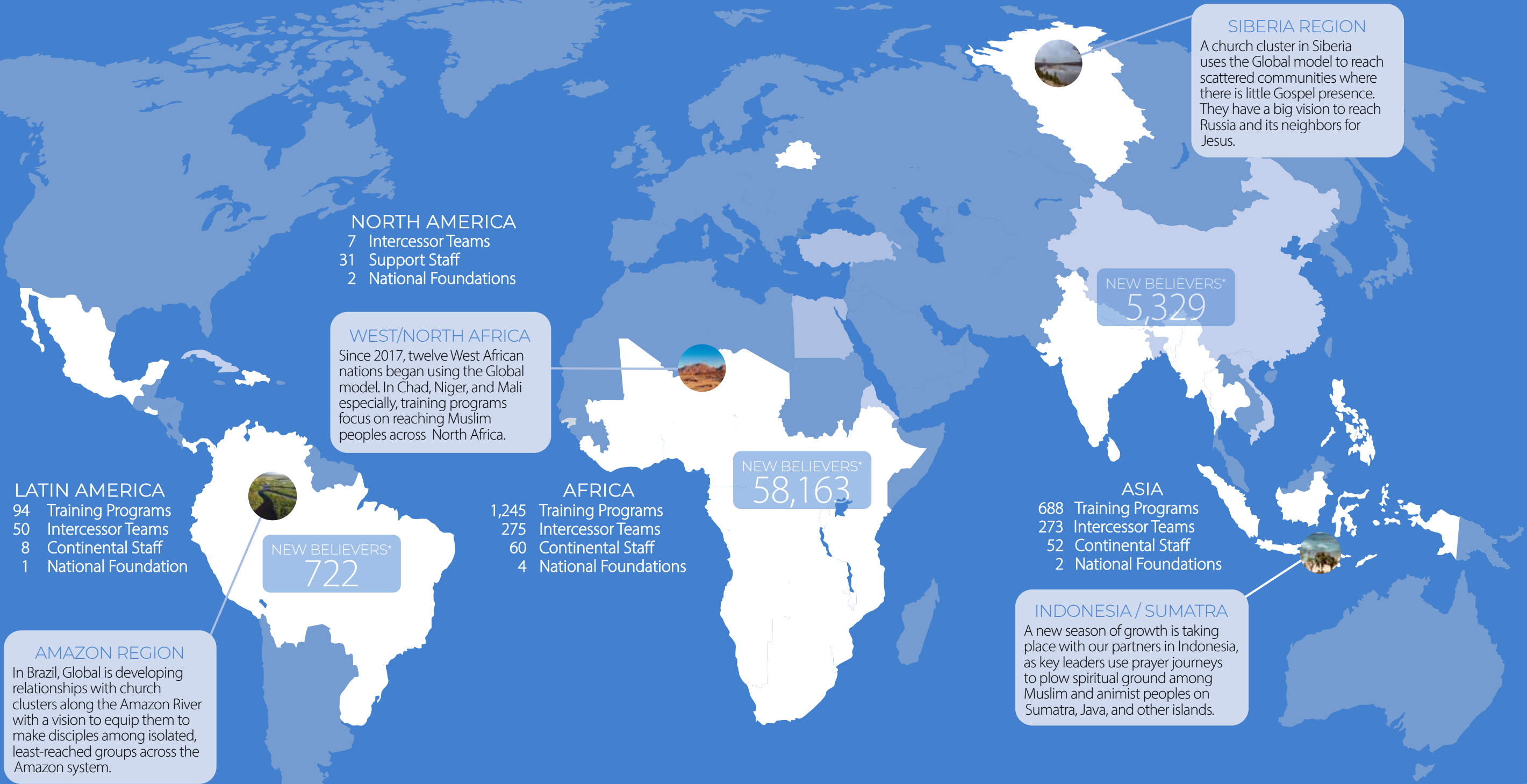
Sustainability

All training programs are owned and operated by a local church cluster. For three years, Global Disciples provides a percentage in seed funds. By year four, local resources fully support the training.



“My take-away from this teaching is how I can live as a real disciple of Jesus Christ and take practical steps to apply what I learned. I look for people to evangelize and disciple them to tell others.”
—Training Participant, North Africa

A Year in Action



*Reported from calendar year 2020.
 All other data current as of June 30, 2021.
 Data from restricted regions is not reported due to security concerns.

Now training in
62
 countries

Global Disciples makes it possible for the local Body of Christ in 62 nations to reach their nations. Through **2,027 trainings** in discipleship-mission, small business development, and leadership, local churches equipped and sent out **13,052 disciple-makers**, church planters, and leaders in 2020. They planted **2,232 new fellowships**, with **64,214 new believers** coming to faith in Jesus.

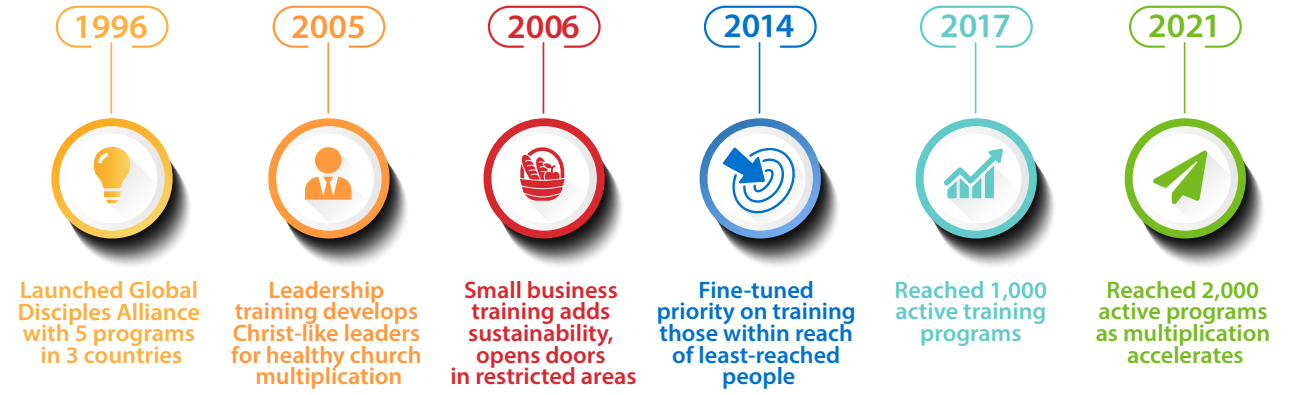
Global Disciples
 Restricted regions
 Emerging regions



"God opened the door for me to participate in discipleship training; I gained courage to preach the gospel. God moved, giving souls one by one until we had 40 believers. During lockdown, He added two new souls to His Kingdom."
 —Disciple-maker, Nepal

Celebrating 25 Years of Multiplication

A once-in-a-century pandemic proved our model worked.



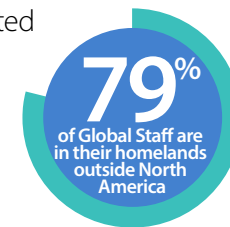
For 25 years, Global Disciples built and tested a model for multiplication—and in 2020, **it passed the test!**

In 1996, in answer to the requests of church leaders in Africa and Asia to train their people in making disciples, Global Disciples launched a model for sustainable, reproducible discipleship training.

We believe churches in Africa, Asia, and Latin America **can use their own leaders and resources to equip their people** to make disciples among those who have never heard. And we can help!

Seeing a need for sustainable support and Christ-like leaders, we expanded our model to offer small business and leadership development. Today, more and more church clusters use **business and leadership training with discipleship** for effective multiplication.

The challenges of 2020 proved **our model not only works but thrives in times like these.** Because every training is owned, operated, and led by local church clusters, they can adapt to local restrictions. If necessary, they could train out under the trees—and some did!



The Global Disciples model is also based on **reproducing trainers who can train others.**

Our investment in equipping locally-based trainers paid massive dividends this year! The Global team stepped up to improve their capacity and focused on strategies for effective multiplication.

Global's model is increasingly led and managed by regional staff close to the action. They work with **nine National Foundations**: business and professional leaders committed to promote, provide, and pray for the activity in their nations. The North American team supports and promotes Global by building relationships with individuals, business leaders, and churches, inviting them to pray, give, and become advocates.

As Global Disciples, we love Isaiah's words, "Lord, all we have accomplished you have done for us." For 25 years, God has put this work into our hands, and when we consider the results, **it's clearly His hand that gives success.** We rejoice in His wondrous work!

National Foundations

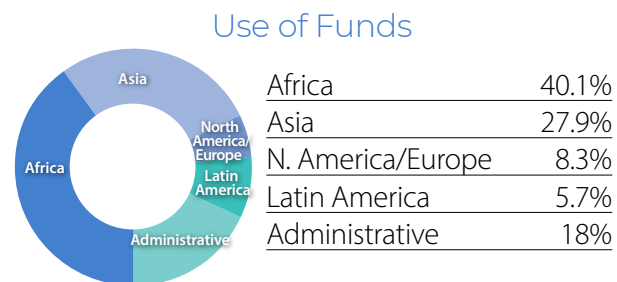
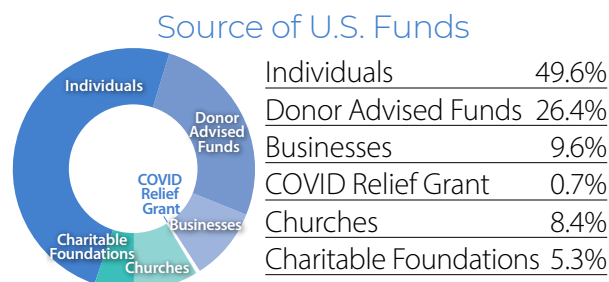
- U.S. Foundation2009
- Indonesia Foundation . . .2009
- Ethiopia Foundation . . .2010
- Canada Foundation2012
- Kenya Foundation2012
- India Foundation2014
- Nigeria Foundation2019
- Zambia Foundation2019
- Mexico Foundation2020

Financial Highlights

Source of Funds	Fiscal Year 2020-2021	Fiscal Year 2019-2020
Individuals	\$ 3,447,768	\$ 2,831,520
Donor Advised Funds	\$ 1,835,470	\$ 908,021
Businesses	\$ 669,534	\$ 614,987
Churches	\$ 586,834	\$ 357,090
Charitable Foundations	\$ 370,536	\$ 267,737
COVID Relief Grants	\$ 50,000	\$ 398,400
Subtotal	\$ 6,960,142	\$ 5,377,755
Non-U.S. National Foundations	\$ 665,230	\$ 448,361
Total	\$ 7,625,372	\$ 5,826,116

Use of Funds	Fiscal Year 2020-2021	Fiscal Year 2019-2020
Africa	\$ 2,123,431	\$ 2,015,149
Asia	\$ 1,475,027	\$ 1,499,657
Latin America	\$ 303,920	\$ 250,540
N. America/Europe	\$ 439,957	\$ 708,870
Administrative	\$ 951,923	\$ 1,033,026
Total	\$ 5,294,258	\$ 5,507,242
Net	\$ 2,331,114	\$ 318,874

National Foundations	Fiscal Year 2020-2021	Income	Expense
Canada Foundation	\$ 506,668	\$ 434,373	
Ethiopia Foundation	\$ 50,373	\$ 40,231	
India Foundation	\$ 9,785	\$ 537	
Indonesia Foundation	\$ 72,572	\$ 62,544	
Kenya Foundation	\$ 16,089	\$ 14,490	
Zambia Foundation	\$ 9,743	\$ 3,860	
Subtotal	\$ 665,230	\$ 556,035	
U.S. Foundation	\$ 6,960,142	\$ 4,738,222	
Total	\$ 7,625,372	\$ 5,294,257	



Canada Foundation	\$ 506,668
Indonesia Foundation	\$ 72,572
Ethiopia Foundation	\$ 50,373
Kenya Foundation	\$ 16,089
India Foundation	\$ 9,785
Zambia Foundation	\$ 9,743

Impact of Your Partnership



Latin America: Developing Support for Multiplication

"Where there is a God-given vision, we can move forward to unwrap God's provision," Ernesto declared. He leads our Latin America team where **activity has nearly tripled in the last five years**. To support that multiplication, Ernesto is building relationships with business leaders. He said, "God is touching the hearts of business leaders in a fresh way. We nurture relationships and become friends, giving examples and a clear message of where God is calling us. It's exciting to see their hearts on fire, calling their friends and saying, 'I'm a global disciple, and I'm inviting you to be one too!'"

Canada: Provision in a New Season

God has continued to do exceedingly above all we could ask, think, and imagine for Global Disciples Canada. We praise God for providing a new Executive Director, Andre Lesur, and for Cat Pienaar joining our Partner Relations team. In this past year, we saw the provision of a new treasurer who has incredible experience and expertise, and a heart of gold, to complement our existing gifted board members. Amid uncertainty, our faithful supporters were able to generously help Global Disciples Canada exceed our budget and send double our financial commitment to the support of international trainings.



Global Disciples is a member in good standing of the Evangelical Council for Financial Accountability (ECFA). Each year, Global Disciples is independently audited in accordance with accepted U.S. standards and accounting principles (GAAS/GAAP). Additional financial information is available at Guidestar.com. Audit for fiscal year ending June 30, 2021 has not been completed at press time. Complete audit information is available from Global Disciples upon request.

"Many people are asking questions about death and beyond—a good opportunity to share the Gospel. I have some opportunities to share the Gospel and Christian values with my non-Christian friends by phone or apps. They are more open now than before the COVID pandemic."

—Global Staff,
Indonesia



Moving Ahead with Vision

Join us in anticipating what God will do in the future.

Global Disciples in 2020 is a **story about opportunity**. Yes, Global faced the same challenges as any other person or organization, but God used those challenges to give us space to evaluate our processes and future needs. What seemed like a setback led to greater potential for growth.

It became **the season to build and invest in people, processes, and strategies** that will support and strengthen future activity. And a sense of ownership, connection, flexibility, and vision increased across our team around the world. Out of this season of prayer and preparation, where do we go next?

Tefera Bekere, VP of the Alliance (international programs), reflects on the potential flowing out of this year's Global training:

*With virtual training, we **tripled** the number of certified trainers. In 2019, only 23% of our international team were certified. Now, **77% are certified** to provide training in all three phases, so that we can move ahead with the plans for **100 Directors Trainings** in the 2021-22 fiscal year. Our prayer is that this will result in more than **500 new training programs**, from the seeds of multiplication planted in 2020.*

*This Spirit-led multiplication meant we could conduct 52 Annual Equipping Events in person through our leaders within each country, **breaking dependence on North American staff** to lead events. We praise God!*

We look forward to greater multiplication and a high standard of training in the coming years, as our international teams are empowered with more responsibility and leadership.

Through the **overflowing generosity of partners like you**, we can say yes to more trainings in 2021-22. In fact, 100 Directors Trainings are double what we've ever been able to do before! Will you **partner with us to pray this into being?**

Connecting and engaging more people in this mission is essential to future success! Jerry Meadows, VP for US Partner Relations, anticipates this multiplication:

In North America, we are seeing the next stages of multiplication with a dramatic rise in prayer partners, intercessors, advocates, and financial investors, so that even more people are partnering in Kingdom multiplication.

*We are **equipping advocates**—individuals and churches or church networks—who share Global's vision in their region and invite participation. A surge of interest in this locally-sustainable and rapidly-reproducing mission model opens doors to **work with other organizations** focused on reaching least-reached people. And we nurture and deeply value our relationships with many individuals, families, and business leaders who consistently pray and give to support Global Disciples so that Kingdom multiplication continues.*

If this was your first year with Global Disciples, welcome and thank you. If you have walked with us from the beginning, thank you so much!

You make a world of impact through your prayer, your gift of influence, and your financial investment. We wouldn't be here without you—and we praise God for your partnership in the years to come!

Restricted Areas

The Global Disciples model for training disciple-makers has proven **flexible and adaptable** in areas where visible Gospel activity is restricted or opposed. Doors continue to open in **Asia, North Africa**, and the **Middle East**. We anticipate future multiplication even though security concerns may limit what we can report.

This is your story!

You helped to write this Global Disciples story as you prayed, as you gave, and as you told others. By God's grace and power, He has done great things in and through you to multiply disciples among least-reached people.

Thank you!

